



## Green Seal Product Certification Fee Schedule

Effective December 7, 2007

Green Seal's fees are based on the number of products submitted for certification, the applicant's annual revenue, and other factors. An *evaluation* is necessary to verify that your product meets the applicable standard. Also included is a review of labeling and any other marketing or promotional materials that mention Green Seal or feature the Green Seal Certification Mark. *Monitoring* is done periodically to ensure continued compliance. The monitoring fee begins to accrue from the date of certification and is due on an annual basis no later than the anniversary date of certification. Out-of-pocket costs, such as for travel to inspect a production facility or for any necessary product tests, are in addition to these fees.

The fee schedule below reflects the basic cost of certifying products or services under a contractual application and license agreement with Green Seal, Inc.

### **Tier I (Annual sales revenue \$500 million or over)**

Evaluation Fees:	Single Product	\$9,500
	Multiple Products	\$6,700 per product*
Monitoring Fees:	Single Product	\$6,700
	Multiple Products:	\$4,700 per product*

### **Tier II (Annual sales revenue \$100 million to \$500 million)**

Evaluation Fees:	Single Product	\$8,500
	Multiple Products:	\$6,000 per product*
Monitoring Fees:	Single Product	\$6,000
	Multiple Products:	\$4,200 per product*

### **Tier III (Annual sales revenue \$20 million to \$100 million)**

Evaluation Fees:	Single Product	\$7,500
	Multiple Products:	\$5,000 per product*
Monitoring Fees:	Single Product	\$5,000
	Multiple Products:	\$3,500 per product*

### **Tier IV (Annual sales revenue \$5 million to \$20 million)**

Evaluation Fees:	Single Product	\$6,000
	Multiple Products:	\$4,200 per product*
Monitoring Fees:	Single Product	\$4,200
	Multiple Products:	\$3,000 per product*

**Tier V (Annual sales revenue less than \$5 million)**

Evaluation Fees:	Single Product	\$3,500
	Multiple Products:	\$2,800 per product*
Monitoring Fees:	Single Product	\$2,500
	Multiple Products:	\$2,300 per product*

\*Multiple product fees listed are for multiple products submitted at the same time.

**Fees for Additional Products Submitted by Certified Product Manufacturers**

***For Additional Similar Products***

These are products where one or two formulation changes have been made to a currently certified product, e.g. different dye, different fragrance.

Evaluation Fees:	Single Product	\$1,250
Monitoring Fees:	Single Product	\$1,000

***For Additional, Nearly Identical Products***

These are products with no change in formulation, but minor changes such as the addition of a brand name or package size.

Evaluation Fees:	Single Product	\$350
	Multiple Products:	\$350 + \$100 per additional product submitted at the same time
Monitoring Fees:	Single Product	\$350
	Multiple Products	\$350 + \$100 per additional product submitted at the same time

**Fees for Private Label Licensing of Certified Products**

These are products with no change in formulation, but a different brand name and label from the certified product and sold by someone other than the original certified product manufacturer. Private label products must carry the same certification(s) as the original certified product. (Auditor and travel charges to inspect the production facility are in addition to these fees)

Evaluation Fees:	\$750 + \$400 for each additional product submitted at the same time
Monitoring Fees:	\$750 + \$400 for each additional product submitted at the same time

**Fee for Products Certified by Ecolabeling Partners**

These are products that have already achieved certification through the following organizations with which Green Seal has a mutual recognition agreement: Environmental Choice Program of Canada, Environmental Choice New Zealand, Australian Environmental Labeling Association Inc., and Environment and Development Foundation of Taiwan.

Evaluation Fees:	Single Product	\$3,500
	Multiple Products:	\$2,800 per product submitted at the same time
Monitoring Fees:	Single Product	\$2,500
	Multiple Products:	\$2,300 per product submitted at the same time

**Fees for Dual Certification under GS-37 and GS-08**

These fees are for certifying a substantially similar GS-37-certified product under GS-08, or a substantially similar GS-08-certified product under GS-37. The Evaluation Fee will equal the listed fee within the appropriate Tier, minus a 40% discount (reflected below). The Monitoring Fee will equal the listed fee within the appropriate Tier. Multiple product fees listed below are for multiple product evaluations submitted at the same time.

**Fees for Dual Certification under GS-37 and GS-08 (continued)**

**Tier I (Annual sales revenue \$500 million or over)**

Evaluation Fees:	Single Product	\$5,700
	Multiple Products	\$4,020 per product submitted at the same time
Monitoring Fees:	Single Product	\$6,700
	Multiple Products	\$4,700 per product submitted at the same time

**Tier II (Annual sales revenue \$100 million to \$500 million)**

Evaluation Fees:	Single Product	\$5,100
	Multiple Products	\$3,600 per product submitted at the same time
Monitoring Fees:	Single Product	\$6,000
	Multiple Products	\$4,200 per product submitted at the same time

**Tier III (Annual sales revenue \$20 million to \$100 million)**

Evaluation Fees:	Single Product	\$4,500
	Multiple Products	\$3,000 per product submitted at the same time
Monitoring Fees:	Single Product	\$5,000
	Multiple Products	\$3,500 per product submitted at the same time

**Tier IV (Annual sales revenue \$5 million to \$20 million)**

Evaluation Fees:	Single Product	\$3,600
	Multiple Products	\$2,520 per product submitted at the same time
Monitoring Fees:	Single Product	\$4,200
	Multiple Products	\$3,000 per product submitted at the same time

**Tier V (Annual sales revenue less than \$5 million)**

Evaluation Fees:	Single Product	\$2,100
	Multiple Products	\$1,680 per product submitted at the same time
Monitoring Fees:	Single Product	\$2,500
	Multiple Products:	\$2,300 per product submitted at the same time

**Discount for Currently Certified Product Manufacturers**

In order to encourage innovation and new product development, we offer manufacturers with products that are currently Green Seal-certified a 10% discount off the product evaluation fee for other single products.

**Trade Association Members Program**

To make the certification program as accessible as possible to smaller manufacturers, Green Seal has worked with some trade associations to develop a tiered fee schedule for their members. Indicate whether your company is a member of the designated association(s) on the Preliminary Certification Request to be considered for these special programs.

Fees listed in this document are subject to change. For more information, please call (202) 872-6400, visit [www.greenseal.org](http://www.greenseal.org) or email us at [certification@greenseal.org](mailto:certification@greenseal.org).